



Full Financial Plan Discovery

IMPORTANT: DOWNLOAD FIRST, fill out this editable form (with the free application Acrobat Reader) or fill out by hand and scan, then email completed form to Info@RetallickFinancial.com

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| First name, last name & DOB <i>(For Both Parties)</i> | |
| We will start with Incomes. What are your incomes, where do they come from? | |
| Do you know your estimated Social Security benefits and expected age to turn them on? | |
| Any Pensions? | |
| Any expected inheritances? Would you like them listed on your map? | |
| Any other incomes you would like listed? | |
| What are your estimated monthly living expenses? | |
| Do you own your home or rent? If you own, how much is it worth? Do you still have a mortgage? How much? In both names? | |
| Any other properties? Rentals? Vacation homes? Do you still have a mortgage on those? | |
| Any loans or debts? <i>Please list them separately.</i> | |
| Let's talk about your Liquid Assets. Do you have a checking account? Savings Account? Separate emergency Fund? Money Market Accounts? CDs? Where are they located? Joint or separate? Estimated values of each. | |

Investment advisory services offered through Gibbs Wealth Management a Registered Investment Advisor in the state of Georgia. Insurance products and services are offered through Retallick Financial Group.

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| Do you have any life insurance policies? Long Term Care? What is the monthly payment? Type? Location? Death Benefit? | |
| Do you own any businesses? Would you like us to add a value of this business to your assets? | |
| Do you have any trust accounts set up? | |
| Let's talk about your retirement accounts and investments. What accounts do you have OUTSIDE of your accounts with GFG or GWM? <i>Who manages the account? Value? How long have you had it? 401(k)? Trad'l IRA, ROTH IRA, Stocks? 403(b)? List each on a separate line.</i> <i>Example:</i> <i>1. Trad'l IRA, Gibbs Financial Group, \$ 320,000</i> <i>2. Next account</i> | |
| Any other accounts you would like for me to put on your map? | |
| Any other incomes, Assets, or Liabilities you would like to add to your map? | |
| Main Retirement Goal? | |
| What date, time, and office location works best for your Asset-Map meeting? Best contact number? | |

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Once the form is received, you will be contacted to schedule an appointment to meet with Don. You will receive your completed map at that time.

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